

April 13, 2026



INDUSTRY NEWS

Join us at AGC's Member-Hosted Political Fundraiser for Richard Bailey This Week

By *Dustin Steiner, Executive Vice
President*

AGC San Diego's Board of Directors has already voted to endorse **Richard Bailey** for the San Diego City Council. Now's your chance to join us in our support!

Come meet with fellow AGC members as the AGC San Diego Political Action Committee (PAC) Chair, **Mike Furby** (*Marathon Construction Corporation*), and Chair's Circle Member, **Randy Finch** (*Finch, Thornton, & Baird, LLP*), co-host a lunch fundraiser in support of Bailey's campaign **this Thursday**.

HOSTED BY RANDY FINCH, MIKE FURBY,
AND THE
INFRASTRUCTURE PAC OF THE AGC SAN DIEGO

BAILEY FOR SAN DIEGO

Law Offices of Finch, Thornton & Baird
4747 Executive Drive, Suite 700
San Diego, CA 92121
Thursday, April 16 • 12:30PM

SCAN TO
RSVP OR DONATE

MINIMUM CONTRIBUTION: \$250
SUGGESTED CONTRIBUTION: \$1,000
MAXIMUM CONTRIBUTION:
\$1,600 PER PERSON
\$3,200 PER COUPLE

PAID FOR BY RICHARD BAILEY FOR CITY COUNCIL 2026 FPPC#1487853

It's not often that you can meet your candidates, and this'll be your chance to meet Richard and hear about his vision for San Diego.

Bring your coworkers, your family members, your friends, and your checkbook(!), and we'll see you there. Can't make it but know someone who should? Distribute this flyer to your networks!

Use the [link in the flyer](#) to RSVP or make a donation, or [click here](#).

See you later this week!



Congress Set to Act on Highway Worker Safety

By Mike McManus, Director of Engineering Construction & Industry Relations

U.S. Senators Catherine Cortez Masto (D-Nev.) and Dave McCormick (R-Pa.) introduced the bipartisan ***Safe Roads for Those Who Serve Act*** to protect first responders and roadside workers as they do their jobs on roads and highways. This legislation would enhance strategies to help reduce the risk of injury or death faced by law enforcement officers, emergency medical services, fire and rescue services, tow truck drivers, construction workers, Department of Transportation maintenance and construction personnel, and other roadside workers.

Nationwide, since 2020, more than [500 roadside workers](#) have been killed doing their jobs on the side of the road. Many were tow truck operators, construction workers, and law enforcement officers.

In order to protect first responders and workers in highway work zones, many of whom work for construction companies, the *Safe Roads for Those Who Serve Act* would:

- Require states to improve data collection and analysis of highway worker injuries and fatalities and create a highway worker safety plan if the total number of injuries and fatalities increases over a two-year period;
- Create a new public awareness campaign to fully reflect the dangers all roadside workers face along our roadways and how the public can help protect them;
- Continue research and outreach efforts to enhance the safety of highway workers; and
- Require major infrastructure grant applicants to include protections expected to aid roadside workers and driving public safety during and after construction in their grant application.

[Read the full bill here.](#)

The ***Safe Roads for Those Who Serve Act*** is supported by the Association of General Contractors, the National Safety Council, the American Automobile Association (AAA), the National Association of State EMS Officials, the National Waste and Recycling Association, American Traffic Safety Services, the Major County Sheriffs of America, the American Society of Civil Engineers, the Modern Analytics for Roadway Safety (MARS) Coalition, RTC Washoe, RTC Southern Nevada, the Tahoe Transportation

Department, the Nevada Fire Chiefs Association, the Nevada Police Union, the Building and Construction Trades Council of Northern Nevada, the Southern Nevada Building Trades Union, Professional Fire Fighters of Nevada, and the Las Vegas Police Protective Association.

It should be noted that, in the most recent highway work zone safety survey by AGC of America, several startling statistics were reported by California contractors:

- Two-thirds of highway contractors reported that they had at least one employee injured in a work zone crash involving a member of the public crashing into a company work zone.
- Just under 40% of highway contractors reported that they have had five or more incidents of drivers crashing into their work zones in the last 12 months.

Get started in keeping CA contractors informed on the latest stats on work zone safety by taking AGC of America's survey below (next article) for this year.

Help Improve Work Zone Safety—Take the 2026 Survey by May 8

AGC of America, in partnership with HCSS, is asking highway and transportation members to complete a brief survey to help improve work zone safety.



This survey collects information on the frequency, severity, and impacts of work zone crashes, along with potential solutions. AGC will use the results to support a national media and public education campaign launching ahead of Memorial Day to encourage safer driving during the busy summer travel season. The data will also help strengthen advocacy efforts for tougher work zone safety laws and enforcement.

Please take a few minutes to complete this important highway work zone safety survey by **May 8**: [AGC of America & HCSS 2026 Work Zone Awareness Survey](#).

And of course, please do not hesitate to contact Brian Turmail at 703-459-0238 or brian.turmail@agc.org with any questions, comments or concerns about this survey and our plans to use it to promote highway work zone safety.



How PLAs Affect Your Job Costing

(And Why “We’ll Figure It Out Later” is an Expensive Strategy)

By Adrianna Lopez, Director of Labor Relations

Let’s get one thing out of the way:

A Project Labor Agreement (PLA) does not automatically destroy your margins. But pretending it doesn’t affect your job costing absolutely will.

For many open-shop contractors, PLAs fall into one of two buckets: ‘That’s union stuff; we don’t do that’ or ‘We’ll deal with it if we win the job.’ Both approaches tend to end the same way... unexpected labor costs and uncomfortable payroll meetings.

The Base Wage Isn’t the Scary Part

Most contractors already understand prevailing wage. PLAs don’t usually affect published base hourly rates (or at least if they do, it’s minimal), but they do change everything wrapped around them.

Labor Burden: The Part Everyone Underestimates

Union benefit contributions, duplicate benefits, working rules, dues, and different overtime interpretations all stack up quickly.

Benefit Credits: Math That Looks Right... Until It Isn’t

PLA-required trust fund contributions don’t always offset your existing benefits. Many costs are non-creditable.

Productivity Assumptions

New crews, different work rules, and learning curves can affect productivity, especially early in the project.

Core Employees Aren’t Business as Usual

Core employees still trigger union contributions, dues deductions, and reporting requirements.

Administrative Costs Nobody Budgets For

PLA compliance involves payroll, reporting, and administrative labor that eats into margins.

Subcontractors Can Break Your Budget

If your subs don’t price the PLA correctly, the risk often rolls uphill to the prime.

Final Whistle

PLAs don’t kill margins... surprises do. Price the reality and decide early whether the job still makes sense. With thoughtful planning, accurate cost forecasting, and

proactive steps to prevent (or at least reduce) unexpected issues, PLAs can deliver solid returns despite the challenges they may present.

WORKFORCE DEVELOPMENT



Build Your Workforce at Our First Hiring Event June 10

Build San Diego Foundation and AGC San Diego are proud to host a **Construction Hiring Event** on a June 10 from 12-4 PM at AGC San Diego's Lakeside HQ.

This is a strategic opportunity for AGC San Diego member companies to fill current open positions with targeted, qualified candidates who are actively seeking careers in construction. We're bringing recruitment directly to you by connecting your team with individuals ready to work, grow, and learn within our industry.

Candidates will have access to on-the-spot information about educational pathways, training programs, apprenticeship opportunities, and most importantly, a chance to meet directly with your company representatives to explore immediate employment opportunities.

We look forward to communicating with all of you regarding your interest in participating. For more information, please contact [Ilka T. De León](#), MBA, Executive Director of Build San Diego Foundation, or [Katie Hammock](#), AGC SD Vice President of Operations.



UPCOMING EVENTS

Mark Your Calendars



2026

- April 16 - [Meet Your GC - McCarthy Building Companies](#) - **SOLD OUT**
May 7 - [Scouting America Lunch-O-Ree](#) - Paradise Point Resort
May 19 - [Bags & Brew: Meet Your GC Cornhole Tournament](#) - AGC Lakeside HQ
June 1 - [Build San Diego Foundation Golf](#) - The Heights Golf Club
June 23 - [AGC Baseball Bash](#) - Petco Park



April 1 - 30 - AGC Book Drive
[Download flyer](#) or [click here](#) for drop off locations

COMMITTEES/COUNCILS MEETINGS

APRIL 2026

- April 15 - **Port District Liaison** - 11:30 AM @ Port office
April 23 - **Airport Liaison** - 11:30 AM @ Airport Design & Construction office
April 30 - **H.R. Practices Committee** - 11:30 AM - Lakeside

MAY 2026

- May 4 - **NAVFAC** - 10:00 AM - Lakeside
May 6 - **Safety Committee** - 7:00 AM - Lakeside
May 6 - **Workforce Development Committee** - 11:30 AM - Lakeside
May 13 - **Build & Serve Committee** - 8:00 AM - Virtual
May 21 - **City of San Diego** - 9:00 AM @ City CMFE Office
May 29 - **Construction Technology Committee** - 11:00 AM - Virtual

Committee Meeting
Calendar

Get Involved - Join a
Committee

EDUCATION / SAFETY TRAINING

APRIL TRAINING SCHEDULE

April 14-17: **OSHA 30-Hour Construction Outreach** (*Ferris Square*)
April 14: **QuickBooks - Intermediate/Advanced Desktop Version** (*Ferris Square*)
April 15: **E-Learning: Fall Protection Competent Person Retraining** (*Online*)
April 15: **CPR/First Aid & AED Certification** (*Lakeside*)
April 15: **Introduction to AI for MS Excel** (*Ferris Square*)
April 16: **Excel Advanced Training** (*Ferris Square*)
April 20-22: **Fall Protection 24-Hour Competent Person for EM385-1-1 & Rescue Training** (*Ferris Square*)
April 20-24: **Fall Protection 40-Hour CPT Safety Training for Federal Construction Personnel** (*Ferris Square*)
April 21: **MS Project Professional: Beginning/Intermediate** (*Ferris Square*)
April 21: **Construction Law: How To Get Paid: Collection Remedies** (*Lakeside*)

[VIEW PDF LIST OF APRIL CLASSES](#)

Classes are held at our **Ferris Square** location in Sorrento Valley, our **AGC Headquarters** in **Lakeside**, or **online**.

VIEW TRAINING
CATALOG

REGISTER FOR A CLASS

PLAN ROOM



BID MORE PROJECTS
WITH AGC'S
ONLINE PLAN ROOM
FREE FOR AGC MEMBERS!
NEED ACCESS?
Email planroom@agcsd.org



State Approved Trade
& Focus Publication
**GOOD FAITH
ADVERTISING
REPORT**
Interested
in Advertising
Visit
www.agcsd.org/online-plan-room.html

FIND US



AGC East County Headquarters & Apprenticeship Training Center
10140 Riverford Road



AGC Government Affairs Office & Safety Training Center
6212 Ferris Square

Lakeside, CA 92040
(858) 558-7444
[DIRECTIONS](#)

San Diego, CA 92121
2nd floor
[DIRECTIONS](#)

About Monday Morning Quarterback

AGC San Diego Chapter's Monday Morning Quarterback is a "hot off the press" and to the point Monday morning briefing on the important issues facing San Diego's construction industry. It is prepared by AGC Chief Executive Officer, Eddie Sprecco, and Vice President Government & Industry Relations, Dustin Steiner.

Please contact [Eddie Sprecco](#) or [Dustin Steiner](#) with your comments, or with information that should be conveyed to the industry through this service. Well over 3,000 individuals employed by AGC member firms are part of this system.

Disclaimer: Information and advice provided by AGC San Diego staff is general and not a substitute for legal counsel. Before applying any recommendations or policies to your business, consult a licensed attorney familiar with your specific circumstances.

[Visit agcsd.org](#)

[Join our Email List](#)

AGC San Diego Chapter, Inc.
The **VOICE** of Construction
(858) 558-7444
[agcsd.org](#)

Connect With Us



The Associated General Contractors, San Diego Chapter, Inc. | 10140 Riverford Road | Lakeside, CA 92040 US